

Case Study Is Technologies



Overview

<u>IS Technologies</u>, founded in 1999, is a telephony service provider located in Alabama. With a focus on SMBs, IS Technologies promises a quick and effective solution based on years of experience and the most advanced technology.

Similar to many others in the industry, IS Technologies got its start with hybrid PBX systems. As the market shifted, their solutions followed suit and they began offering a hosted/cloud PBX.

Challenge

The shift to a cloud solution meant rapid growth for IS Technologies. As is often the case, they quickly outgrew their telephony platform and began the search for a new one.

IS Technologies was looking for a solution with all of the VoIP features that customers have come to know and expect, but they also wanted something very similar to the traditional PBX or key system they had begun with. Afterall, if something works, why change it?

Solution

IS Technologies found its solution in <u>PBXware Multi-Tenant</u>. A powerful and versatile platform, Multi-Tenant PBX offered IS Technologies all of the new and exciting features available today along with the traditional features and capabilities that many customers do not want to lose.

Thanks to <u>Multi-Tenant PBX</u>, IS Technologies is able to both sustain and enhance their current system and rapid growth.

Previously, IS Technologies was using Altigen Systems. Migration to the new solution was simple and easy.

Results

In conclusion, the partnership between IS Technologies and Bicom Systems was a success. IS Technologies continues to grow and expects exponential growth in 2015. Tully Corbett of IS Technologies raves about <u>PBXware</u>, saying:

"After searching for many months and even trying other solutions we quickly realized that PBXware Multi Tenant solution was perfect for our Hosted PBX business model. The system is extremely flexible and provides many features that other solutions did not allow. With these features we are able to provide our clients with the PBX features they are used to but add all the cutting edge features the hosted solution offers. We are excited to watch our business grow and it will be with Bicom Systems software."

IS Technologies

is a rapidly growing Business Telephony Service Provider located in Alabama.



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Bicom Systems

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