

# *Greetings*

Are you a telecom company in need of a new provider? Whether your current provider has ceased service or you are just dissatisfied with what you are currently receiving, we would like to help.

Bicom Systems supports telecom companies around the world with all of the pieces needed to run and grow a telephony company. Established in 2003 with the first ever open-standards, turnkey telephony platform, Bicom Systems synergizes telephony, mobility, security, and billing on rock-solid stability to support partners around the world to grow their business. Our seven highly featured products integrate seamlessly to boost sales, growth, and profit.

Based on the input of existing partners, we compiled a list of ten reasons to move to Bicom Systems.

## 1. Dedicated Account Managers

Bicom Systems goes above and beyond the features and capabilities you would expect by giving you an experienced Account Manager that is prepared to walk you through the transition and even beyond. Rest assured that your Account Manager will understand your business and ensure you receive the best possible system and support available.

## 2. Unified Communications

Our products form a turnkey Unified Communications system that will make communicating easier, faster, and more efficient for your company. Our software and applications give users flexibility and constant connectivity. Simplify your telephony migration by switching to a company that can offer you everything from one source.

### 3. Extensive Features

One of the most popular aspects of Bicom Systems products is the extensive feature-set. Our PBX features have been carefully developed to give our partners the highest value possible. Make this telephony upgrade worth it by increasing employee productivity and efficiency through useful telephony features.

### 4. Fast & Easy Set-Up

Migrating to a new telephony system is difficult enough without the added-in stress of a lengthy installation and steep learning curve. Our Key System features the fastest phone system set-up on the market.

### 5. Scalability

About much more than just business growth, our focus on scalability means that we meet you where you are. Our partners are able to start as small or large as necessary and grow their solution as they go. With unlimited tenants and extensions, scaling up or down is done with the click of a button.

### 6. Simple, Effective Interface

Over the years we have seen many partners express relief when first viewing our simple, yet effective PBX interface. Our GUI is user-friendly and lets you focus your time and concentration on what matters most to you. Best of all, we work to improve the interface in each new release.

### 7. Integrated Billing Software

A key part of our unified communications suite is TELCOware, our provisioning platform. Our partners report that no one else integrates billing into their telephony platform despite the clear benefits. This frees you from doing complicated billing procedures yourself or hiring a third party.

## 8. VoIP Telephony

The telephony market has been inundated with VoIP offerings in recent years. With more features, bigger sales, and less costs, most telephony companies have already made the move to VoIP. It is not a passing trend; VoIP is the telephony of the future and of today.

## 9. Mobile App

While most of our competitors do now offer VoIP mobile applications, we hear that none compare to gloCOM GO. And it is no surprise after the weeks and months dedicated to perfecting the application that ties together all of our other unified communications products.

## 10. Affordability

One of our most often heard complaints is about the lack of pricing on our website. But those that take the time to speak with an Account Manager find our pricing structure more than satisfying. Unlike competitors with set-in-stone prices, we work on an individual basis to create a solution that matches the needs and budget of each partner.

For more information about Bicom Systems and to chat with an experienced Account Manager, please contact us today:

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