

**Bicom Systems** 

1-954-278-8470 (U.S.) 1-647-313-1515 (Canada) sales@bicomsystems.com www.bicomsystems.com

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Dear Toshiba Telecom Dealer:

If you are one of the many service providers affected by the closure of the Toshiba Telecommunications Systems Division (TSD), we would like to help.

Bicom Systems supports telecom companies around the world with both **On-Site (PBX, Call Center, IP Key System) and Hosted (Multi-Tenant) solutions**. Established in 2003 with the first ever open-standards, turnkey telephony platform, Bicom Systems is the only Unified Communications provider with all of the pieces including telephony, mobility, security, and billing.

Our seven highly featured products integrate seamlessly to boost sales, growth, and profit. Some of our partners include Telecom Italia, NEC Australia, and Iridium Satellite Services.

Our offer to any Toshiba Telecom Dealer includes:

- · Highly discounted packages for on-site solutions
- A free starter package for hosted solutions
- Conversion credits to move any existing hosted deployments to Bicom Systems

All of our partners are assigned a dedicated Account Manager to provide personalized support during your transition.

Based on the input of existing partners, we compiled a list of ten reasons to move to Bicom Systems. You can download that document at www.bicomsystems.com/toshiba-telecom

For more information and to chat with an experienced Account Manager, contact us today:

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We will reach out by phone shortly. Please let us know if there is a specific time that would work best for you.

Let me be the first to say: Welcome to Bicom Systems.

Sincerely,

Stephen Wingfield Manager Bicom Systems